

About AmCham Estonia

AmCham Estonia is a non-profit, non-political association of business executives interested in:

- facilitating trade between the United States and Estonia
- increasing US investment in Estonia
- developing relationships with suitable business partners locally and internationally

Members of AmCham Estonia include both businesses and individuals from the United States, Estonia and neighboring countries who are conducting business in or trade with Estonia.

Since the re-establishment of the Chamber in 1996, the response has been nothing but positive. The business community has embraced the Chamber and has taken it to a new level. The Chamber has over 120 members, which demonstrates that it is filling a definite need in the community.

What AmCham Does and Why Join?

ACCESS

AmCham works to facilitate regular and personal dialogue between our members and key decision makers, voice members' concerns and contribute to sustainable solutions.

CONNECTIONS

AmCham offers extensive and credible connections in the political and business arenas – locally and globally. Connect, communicate and stay on top of issues that impact your business.

SERVICE

AmCham makes our members' needs a priority. From exclusive, targeted marketing opportunities to event organization and company promotions, AmCham Estonia works for you.

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Standard Benefits Packet 2015

(Applies to all membership levels)

- Invitations to all AmCham events (such as monthly Speaker luncheons, seminars, Business After Hours, Independence Day Party, Thanksgiving Gala, Christmas Party, etc.)
- Access to publications and services
- Access to U.S. and local business networks
- Free copies of the chamber business magazine Vision and Membership Directory
- The opportunity to sponsor business development events
- Eligibility to join and chair AmCham Estonia committees
- Eligibility to apply for the Board Director position
- Listing on the AmCham Estonia website and relevant publications with recognition of the membership level
- Voting right at the Annual General Meeting
- Access to AmCham Estonia discount program & special offers

2015 AmCham Membership Fee Levels and Special Benefits:

| Membership Category | Annual Fee | Benefits Specific to Each Membership Category |
|---|---------------|---|
| CHARTER GOLD | €1,300 | <ul style="list-style-type: none"> ▪ Specific events designed for Charter Gold Members only ▪ One full page in AmCham Annual Magazine/Membership Directory ▪ Company logos on AmCham Estonia website and on AmCham letterhead ▪ Up to 5 company participants at chamber events ▪ All other standard Corporate benefits |
| CORPORATE | €750 | <ul style="list-style-type: none"> ▪ Standard Benefits Packet ▪ Up to 3 company participants at chamber events |
| ASSOCIATE <i>(Non-Profits & Start-Ups/Small Businesses under 5 employees—for transition to corporate within two membership years)</i> | €400 | <ul style="list-style-type: none"> ▪ Standard Benefits Packet ▪ Up to 2 company participants at AmCham events |
| INDIVIDUAL <i>(Not for use by businesses or organizations—strictly for one individual person)</i> | €190 | <ul style="list-style-type: none"> ▪ Standard Benefits Packet ▪ Individual participation in AmCham events |

AmCham Estonia Membership Benefits 2015

Each month in AmCham Estonia, members will receive the following benefits:

- one informative speaking event with a high level business person, Estonian Government Official, or U.S. Political Figure. (*speaking events do not occur June, July, August, & December due to member travel patterns*)
- at least one social function for networking with current and potential AmCham Estonia members
 - Business After Hours events at members' businesses
 - Business Introduction events at new business „hot spots“ (e.g. new hotels, restaurants, service companies, etc.)
 - Schmoozers – paid events sponsored by AmCham Estonia
- discounts on services and goods throughout the Baltics through the Membership Discount Program
- discounts on marketing opportunities through AmCham Estonia publication: Membership Directory /Yearbook as well as on AmCham Estonia website (www.amcham.ee)

At other times throughout the year, members can join in the following activities:

- invitations to special „American“ parties and gatherings
 - American Independence Party (4th of July – date may vary)
 - Thanksgiving Dinner (last Thursday in November)
 - AmCham Estonia Christmas Party
- participation in special competitions
 - Tournaments with other local and foreign business organizations in Estonia (Annual Soccer Tournament, Golf Tournament, etc.)
- participation in Charity events (at least two per year)
- annual recognition for philanthropic or charitable activities with the „Melissa F. Wells Corporate Citizenship Award“

AmCham Estonia members will also receive...

- corporate advocacy with the U.S. and Estonian governments
- access to AmCham Estonia business database for contacts and business development opportunities
- free copies of AmCham Estonia Publication - *Membership Directory/Yearbook*
- referral services to potential clients, suppliers, and partners for businesses
- a vote in AmCham Estonia general meetings for associate, corporate, and Charter Gold levels

Notice: Applications for membership for new members must be accompanied with either one AmCham Estonia member reference or two non- AmCham Estonia business references.